Call for Application


Category Leader - Automotive

Job Description

Amazon.com strives to be Earth’s most customer-centric company where people can find and discover virtually anything they want to buy online. By giving customers more of what they want - low prices, vast selection, and convenience - Amazon.com continues to grow and evolve as a world-class e-commerce platform. We are looking for an exceptionally motivated and talented Category Leader Automotive (m/f) with a strong customer focus. This leader will have responsibility for supporting the Automotive business in areas such as vendor management, in stock management and online content management. This leader will manage a high performing team whose primary goal is to build and grow the automotive business online, creating the earth’s greatest shopping experience – a store featuring more products, brands, better & more compelling content than any store, online or off!

Your Responsibilities

- Provide leadership for the Automotive team and across the company.
- Drive periodic innovation aimed at improving customer experience and strengthening vendor relationships.
- Translate category metrics into actionable plans as determined by different inputs which drive category performance.
- Create sustainable process improvements which drive year-over-year progress in the category.
- Identify new approaches for improving selection and category awareness to better manage the performance of the category over the long run.
- Provide local input to defining the customer experience and represent that to senior executives, vendors and third party merchants, as well as the category team.
- Focus on talent management of the team which includes effectively recruiting and developing the best, and creating an environment which motivates people to thrive in their expertise and deliver aggressive results.
- Work cross functionally with central company-wide teams in Technology, Operations and Merchant Services to establish the right processes and optimize them to utilize resources most efficiently.

Your Benefits

- The opportunity to work for a leading global online retailer
- An engaging working environment with excellent career progression
- A competitive salary including stock units and other excellent benefits
- Basic Qualifications
- University degree ideally in a technical or analytical discipline
- Several years of professional experience in either ecommerce, retail or consulting within a demanding corporate environment
- Proven analytical skills and ability to influence people both internally and externally
- Decisive and able to move with speed to implement ideas
- Strong and successful communication skills which include the ability to write compelling, concise documents
- Broad commercial awareness developed in a fast-moving environment
- Strong retail or product background with proven ability to drive change
• Clear evidence of managing and motivating a team, both direct and indirect reports
• Proven English skills both verbal and written and preferably at least one additional EU language
• Preferred Qualifications
• MBA studies is a plus
• Experience in the automotive industry is highly desired

If you are interested by this opportunity, please send your application to careers.online@ie.edu, with your name, surname, and Amazon CL Automotive in the subject of your e-mail, and copy me on it.

Deadline: November 17th 11 AM