Call for Application

IFC recruits Associate Investment Officers with a recent MBA or Master in Advanced Finance to join the Corporation as direct hires, or through the Global Transaction Team, which is designed for professionals with global geographical mobility. Those who will join IFC through the GTT program will spend the first 6 months with a Global Industry Department at Headquarters in Washington, D.C. followed by an 18-months rotation at Headquarters or in a regional hub (Istanbul, Hong Kong, Johannesburg and Sao Paulo). After this rotation, GTTs have the option to either go into a 2nd and 3rd rotation in a different region or industry, or settle for a longer period of time in the location of their choice.

As an Associate Investment Officer, you will be part of a multi-disciplinary team focused on identifying investment opportunities, executing transactions and actively managing portfolio projects. In this role, your objective will be to maximize the impact of IFC’s intervention and contribute to development in our countries of operation by executing innovative, developmental, and profitable investments for IFC. Specific responsibilities include:

- Analyze operational and financial performance of potential client companies to identify opportunities, address risks and recommend investment options.
- Evaluate the benefits and risks of new transactions and develop innovative and appropriate financial structures.
- Participate in negotiations.
- Supervise project implementation, including disbursements.
- Build and maintain strong relationships with clients and other stakeholders.
- Coordinate closely with social, environmental, and technical assistance colleagues to add value to our clients' businesses and achieve sustainable development impact.

Qualifications:

- Academic achievement demonstrated by an MBA or equivalent education.
- Work experience (three to six years) in finance, including investment banking, project finance, private equity, corporate finance, portfolio management, or financial consulting.
- Strong analytical and credit assessment skills, as well as solid understanding of accounting and financial statement analysis.
- Knowledge of relevant industry sector trends, preferably with experience in emerging markets.
- Sound business judgment and problem solving, negotiation and commercial skills.
- Ability to develop new business and effectively focus on client needs.
- Enthusiasm for working in multi-cultural teams and across borders.
- Excellent verbal and written communication skills in English; fluency in other languages (Arabic, Chinese, French, Portuguese, Spanish or Russian) preferred.
- Genuine commitment to sustainable private sector development.
- Willingness to travel extensively and geographic flexibility.

IFC welcomes applications from qualified candidates regardless of their visa status. Most of our positions are based in the field. Interviews will be held at IE campus on Friday, October 28

TO APPLY:

If interested to apply, please send your CV + Cover Letter, saved in one and the same document as follows firstname_lastname_IFC2011.doc/pdf to careers.online@ie.edu not later than 12 October (the deadline closes at midnight).
Please indicate in your Cover Letter whether you are interested in the (i) Global Transaction Team Program or (ii) Direct Regional Hires (as explained during the presentation).

The presentation can be seen here and you can see the names of the presenters.

For any other positions (such as project management) please go to www.ifc.org/careers.